Marshall Goldsmith: Stakeholder Centered Coaching®

## 20 MOST IMPROVED LEADERSHIP SKILLS

Studying hundreds of individual coaching engagements encompassing C-suite leaders to critically important individual contributors we have identified these most-often worked on behavioral skills:

- 1. Treat Others With Respect
- 2. Build Trust
- 3. Listen To Different POVs With An Open Mind Before Giving My Opinion
- 4. Delegate More Effectively
- 5. Stand Up To Individuals Who Undermine Teamwork
- 6. Develop Executive Presence
- 7. Address Conflict Constructively And Timely
- 8. Collaborate With Others
- 9. Develop And Link Team Strategy To Business Strategy
- 10. Stand Up For What I Believe In

- 11. Hold Others Accountable
- 12. Present Self With Confidence
- 13. Focus On The Critical Few Issues
- 14. Become More Assertive
- 15. Take Appropriate Risks
- **16. Build Cross Functional Relationships**
- 17. Become A Better Coach And Mentor
- 18. Match My Leadership Style To The Specific Need Of Others
- 19. Present My POV Persuasively
- 20. Become More Decisive

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